## **Crash Narratives**

William N. Goetzmann, Dasol Kim and Robert J. Shiller

Discussant: Nicolás Forteza

ECONDAT Conference 2024

▲□▶ ▲□▶ ▲ 臣▶ ▲ 臣▶ ― 臣 … のへぐ

## The Paper

Really nice paper about asset pricing and behavioral finance:

**Research question**: how does narratives of rare events (stock market crashes) translate into asset prices and investors behavior?

**How?**: by studying crash narratives vs 1) variation in market returns and volatility and 2) investor crash beliefs

< ロ > < 母 > < 臣 > < 臣 > < 臣 > < 臣 < つ < や</p>

**Methodology**: using text data, construct a crash narrative indicator, capturing media attention to stock market crashes.

## The Paper

#### Main findings:

- Strong association between the crash narrative measure and market-based risk, return, fear, disagreement indicators and following day volatility.
- Media crash narratives are predictive of investor attention to stock market crashes, being this effect stronger where attention is persistent.
- Strong association between higher crash narratives in media and attention to the market vs. investor crash probability assessments. No association for institutional investors.

▲ロト ▲ □ ト ▲ 三 ト ▲ 三 ト つ Q (~

## Comments

Robustness checks within the following dimensions:

- 1. Measurement
- 2. Inference

## Comment 1: Measurement

Crash narratives as "... the retrieval of collective and perhaps personal memories associated with the event."

- Largest crashes are used as baseline to compute similarities across whole history. This captures the similarity of all articles w.r.t. the narrative of that very same crash.
- Concept similarity: similarity between articles and a "dictionary"  $\rightarrow$  1987 crash narrative as a dictionary.
  - Perfect approach for Section 4 of the paper investor beliefs testing with Shiller survey (expectation formation of crash is made in terms of 1987' and 1929' crashes)
- Also, smart adjustment of measure taking into account pre-crash days, to control for potential changes in structural media writing.

## Comment 1: Measurement

#### ► My preferred solution: concept detection.

#### ► Hypothesis:

- Media may be using more catastrophic language nowadays.
- Different shock types generating different types of crashes (COVID crash), and hence, different crash narratives.

< ロ > < 同 > < 三 > < 三 > 、 三 の Q (?)

► Concept detection: supervised model to predict a characteristic (crash narrative) for every article. Problem → no labeled data → embeddings to the rescue.

## Comment 1: Measurement

- 1. Label data: encode all history (use Sentence Transformers) and:
  - 1.1 Hand-pick your top *N* representative set of articles *A* of a crash (across whole sample).
  - 1.2  $\forall a \in A \rightarrow$  cosine similarity to whole embedding and retrieve most similar articles. After **manual inspection**, label them as *crash*. Hack: rely on Argilla interface.
- 2. Train model: follow Hansen et al. (2023) methodology. Most accurate way of detecting a concept with text data.
  - 2.1 Domain-adapt a Transformer to the sample.
  - 2.2 Fine-tune such pre-trained model with your labeled data.
  - 2.3 Each article has a probability of being a crash narrative. Adjust for monthly articles and construct time series.

▲ロト ▲ □ ト ▲ 三 ト ▲ 三 ト つ Q (~

## Comment 2: Inference

- Many economics papers using text data, estimate first some phenomena to answer economic-related questions.
- This is done by means of a two-step methodology.
- ► In this paper:
  - 1. Model crash narratives with NLP techniques (upstream model).
  - 2. Econometric model(s) using data from previous step (downstream model).

▲ロト ▲ □ ト ▲ 三 ト ▲ 三 ト つ Q (~

Measurement error: what if the crash narrative measure is constructed with other newspaper data?

## Comment 2: Inference

 $\blacktriangleright$  Regressions contain estimated rather than true latent variables  $\rightarrow$  Measurement error  $\rightarrow$  **Biased inference** 

High bias but no variance (fixed confidence intervals width) in estimates.

Solution: to use a one-step strategy, modeling joint distributions of text data, latent variables and numeric outcomes with maximum likelihood estimation (computing upstream and downstream models jointly).

► For example, Supervised Topic model with covariates.

 Early stages of exciting literature at the intersection of the use of text data and econometrics Fong and Tyler (2021); Zhang et al. (2023); Allon et al. (2023); Battaglia et al. (2024)

# Thank you

・ロット 「山・山下・山下・山下・山下

## References I

Allon, Gad, Daniel Chen, Zhenling Jiang and Dennis Zhang. (2023). "Machine learning and prediction errors in causal inference". http://dx.doi.org/10.2139/ssrn.4480696

- Battaglia, Laura, Timothy Christensen, Stephen Hansen and Szymon Sacher. (2024). "Inference for regression with variables generated from unstructured data".
- Fong, Christian, and Matthew Tyler. (2021). "Machine learning predictions as regression covariates". *Political Analysis*, 29 (4), p. 467–484. https://doi.org/10.1017/pan.2020.38
- Hansen, Stephen, Peter John Lambert, Nicholas Bloom, Steven J Davis, Raffaella Sadun and Bledi Taska. (2023). "Remote work across jobs, companies, and space". (31007). https://doi.org/10.3386/w31007

Zhang, Jingwen, Wendao Xue, Yifan Yu and Yong Tan. (2023). "Debiasing machine-learning- or ai-generated regressors in partial linear models". https://dx.doi.org/10.2139/ssrn.4636026